

SCALE MSO Practice Integration Services

The SCALE Difference



Clearly Defined Roadmaps



Accelerated Timelines



De-Risked Execution



Seasoned MSO Domain
Specific Expertise



Improved Communications
& Performance Reporting



Achieve Integration
Objectives & Reporting



Identify Organic
Growth Faster

We can help you build a more valuable platform and expand your options for the future. Sequencing & successful MSO development before a sale transaction can lead to a much better outcome. SCALE provides fully-outsourced solutions with thoughtful strategy & collaborative execution, while driving and managing a consolidation alongside your current management team.

How We Work

+ MSO Stabilization & Development: Operational Integration

- Financial Systems & Reporting
- RCM Integration & Department Development
- IT Integration & Department Development
- HR Integration & Department Development

+ Cross-Platform Harmonization

- Development of scalable management oversight program
- Payer contracting structure & strategy alignment
- Organizational culture alignment
- Provider compensation plan structuring & alignment

+ Data Analytics & Dashboard Reporting Program Development

- Enterprise-wide data and analytics management to support:
 - Network oversight
 - Performance best-practice benchmarking
 - Payer & strategic partnership discussions

+ Enterprise Strategy

- Sales, marketing and branding
- Enterprise-level payer strategy development and execution
- Add-on acquisition execution
- Same-store growth and development
- Patient experience management and improvement program

SCALE

/skāl/ • noun

A graduated series of steps or order.

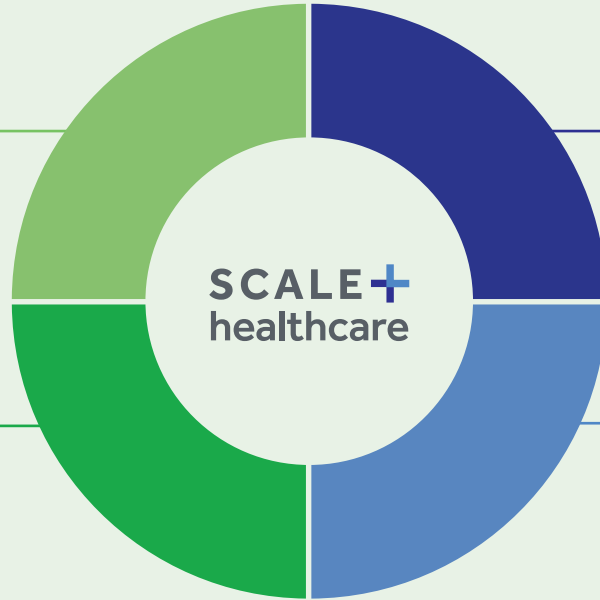
Our singular focus is to help healthcare providers achieve success with a systematic approach.

Our core MSO integration services

+ IMO

+ Interim Leadership

- C-Suite
- MSO Departments



+ Department Specific

- Integration Execution Project Management
- Fully Managed in-house Program Development

+ Executive Search



SCALE's team provided practical and highly relevant expertise that addressed our specific business objectives. As a team of healthcare operators, SCALE brought pragmatic recommendations to tangibly advance our growth & development initiative

Alex Aptekman
COO

360 Behavioral Health
(a DWHP portfolio company)

Featured Clients

 Dental Indiana	 Plastic Surgery	 Multispecialty Virginia
 Dental California	 Primary Care Florida	 Gastroenterology Tennessee
 Urology New Jersey	 Physical Therapy New Jersey	 Urology Ohio / New York



SCALE prides itself in developing customized solutions for its clients and helping healthcare organizations grow and thrive in a challenging marketplace. Now, we are ready to help you. We look forward to sharing examples of how we have helped our clients and invite you to schedule a 1-on-1 complimentary practice management consultation with us.

Contact Roy Bejarano at roy@scale-healthcare.com, or +1 (917) 428-0377 to continue the conversation.