

The SCALE Difference



Clearly Defined Roadmaps



Accelerated Timelines



De-Risked Execution



Seasoned MSO Domain Specific Expertise



Improved Communications & Performance Reporting

Our robust team of former senior operators can help you build a more valuable platform and expand your options for the future. Proper sequencing and successful MSO development before a sale transaction can lead to a much better outcome. SCALE provides fully outsourced solutions with thoughtful strategy & collaborative execution, while driving and managing an MSO formation alongside your current management team.

How We Work

+ MSO Stabilization & Development: Operational Integration

- · Financial Systems & Reporting
- RCM Integration & Department Development
- IT Integration & Department Development
- HR Integration & Department Development

+ Cross-Platform Harmonization

- Development of scalable management oversight program
- Payer contracting structure & strategy alignment
- · Organizational culture alignment
- Provider compensation plan structuring & alignment

+ Data Analytics & Dashboard Reporting Program Development

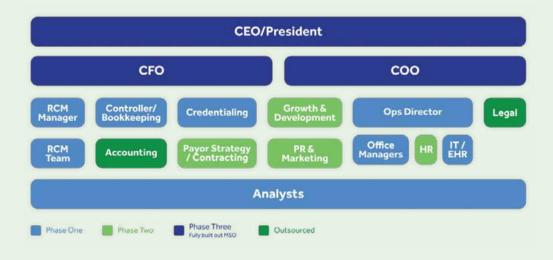
- Enterprise-wide data and analytics management to support:
 - Network oversight
 - Performance best-practice benchmarking
 - Payer & strategic partnership discussions

+ Enterprise Strategy

- · Sales, marketing and branding
- Enterprise-level payer strategy development and execution
- Add-on acquisition execution
- Same-store growth and development
- Patient experience management and improvement program

SCALE

/skāl/ • noun A graduated series of steps or order.



A Fully Developed, Scalable MSO Structure

SCALE is available to oversee any or all departments with the level of involvement that fits your needs.

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in a wide range of operational and managerial disciplines has been essential in the evolution of our physician group. With their leadership and guidance we have improved our reporting and infrastructure allowing us to make timely decisions and execute on several key initiatives.

Dr. Bala SankarapandianCEO & Transplant
Nephrologist, PPG Health

Our Team



Roy Bejarano Co-Founder & CEO



Bobby Trenczer SCALE RCM



Jason Schifman Co-Founder & President



Cedric Tuck-Sherman SCALE Marketing



Carl Friedrich Managing Director



Makenzie Marino SCALE Talent Search



Doug Driver SCALE Finance



David Kovel IT Systems

Featured Clients













SCALE + healthcare

SCALE prides itself in developing customized solutions for its clients and helping healthcare organizations grow and thrive in a challenging marketplace. Now, we are ready to help you. We look forward to sharing examples of how we have helped our clients and invite you to schedule a 1-on-1 complimentary practice management consultation with us.

Contact Roy Bejarano at roy@scale-healthcare.com, or +1 (917) 428-0377 to continue the conversation.