



# Exclusively Focused on Sourcing Senior Management for the Healthcare Services Industry.

## About Us

SCALE Healthcare has a team of seasoned executive search experts with extensive experience across various industries. Our dedicated professionals possess a deep understanding of the ever-evolving talent landscape, enabling us to identify and attract the most exceptional executive talent for your organization.

## Areas of Focus:

- C-Suite
- Board Members

The search for leadership is complex, confidential, and time-sensitive, so we've created a collaborative process to ensure that we are consistently a step ahead of your hiring needs and timeline. Since no company's hiring needs are the same, your experience is curated for your business needs, growth vision, and company culture.

## The SCALE Difference



### Best In Class Outreach Capabilities

We gather a robust universe of potential candidates using the industry's top search and assessment tools



### Exclusive Healthcare Services Focus

We are exclusively focused on filling senior management positions across the broader healthcare services landscape. We live and breathe practical talent management, recruitment, and development solutions for healthcare services clients.



### Domain Expertise for Enhanced Candidate Vetting

SCALE's network of over 70 domain experts lead the crafting of thoughtfully defined candidate profiles & evaluations. We perform technical assessments of candidates' experience, performance and domain expertise to match our clients with candidates that will yield the greatest impact.



### End-To-End Program and Leadership Development

We work as an extension of your team. We are also positioned to help your organization develop stable operational programs pre- and post-hire to maximize opportunities for successful onboarding and long-term department performance.

# SCALE

/skāl/ • noun

A graduated series of steps or order.

*Our singular focus is to help healthcare providers achieve success with a systematic approach.*

## What Sets Us Apart



**Tailored Approach:** We recognize that each organization has unique needs and challenges. As such, we adopt a personalized approach to executive search, crafting solutions that align perfectly with your strategic objectives and corporate culture.



**Discreet and Confidential:** We understand the importance of confidentiality, especially when conducting sensitive executive searches. Rest assured, we handle each engagement with the utmost discretion to protect your organization's reputation and maintain the privacy of all parties involved.



**Industry Expertise:** Our team of consultants possesses in-depth knowledge of various industries, giving us a comprehensive understanding of the specific skills and expertise required for executive roles in your sector.



**Holistic Assessment:** Our executive search process goes beyond a candidate's resume. Through rigorous assessments and in-depth interviews, we delve into a candidate's leadership qualities, cultural fit, and potential for long-term success in your organization.



**Extensive Network:** Over the years, we have built an extensive network of high-caliber professionals and industry leaders. Leveraging this network, we can tap into a vast pool of exceptional candidates, both actively seeking new opportunities and those hidden from the public eye.



## Our Services

SCALE has forged deep connections across a vast network and industry influencers. The care they take in building relationships creates powerful results for executive leaders and organizations alike.

Successfully placed  
Private Equity CEO

**Executive Search:** Whether you are looking for C-suite executives, senior management, or board members, our executive search services are designed to identify and attract the best-fit candidates for your leadership positions.

**Succession Planning:** We assist organizations in planning for the future by identifying and grooming internal talent to fill key leadership roles when the time comes.

**Talent Mapping:** Our talent mapping services provide a comprehensive overview of the talent landscape within your industry, helping you stay ahead of the competition and make informed strategic decisions.

**Leadership Consulting:** Our experienced consultants offer invaluable insights and advice to help optimize your organization's leadership structure and improve overall performance.

## Featured Clients

THE BEEKMAN GROUP

HEEDHEALTH

LifeScience  
Logistics®

CG | OneGI

SVERICA

Webster  
Equity Partners

TRUEHEALTH  
PRIMARY CARE/WORK IN

SCALE+  
healthcare

SCALE prides itself in developing customized solutions for its clients and helping healthcare organizations grow and thrive in a challenging marketplace. Now, we are ready to help you. We look forward to sharing examples of how we have helped our clients and invite you to schedule a 1-on-1 complimentary practice management consultation with us.

Contact Vineesh Manchanda, Vice President at [vmanchanda@scale-healthcare.com](mailto:vmanchanda@scale-healthcare.com) to continue the conversation.